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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

DECEMBER 1990

Manufactured home builders shipped 188,172 homes in 1990, a decline of 10,082 homes, or 5.1 percent from 1989. December shipments were off 12.2 percent, the second largest decline in 1990.

Preliminary figures from the Department of Commerce show that manufactured homes represented 13.6 percent of housing units started and 25.9 percent of single-family homes sold in 1990. In 1989, the two percentages were 12.6 and 23.4.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through December

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	16,242	8.6	- 15.8	19,299	9.7
East North Central	27,300	14.5	- 4.1	28,467	14.4
West North Central	9,850	5.2	+ 2.3	9,626	4.9
South Atlantic	65,942	35.0	- 7.6	71,391	36.0
South Central	34,243	18.2	- 0.3	34,339	17.3
Mountain	9,419	5.0	- 0.8	9,494	4.8
Pacific	20,304	10.8	+ 3.7	19,586	9.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through December

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	17,297	9.4	- 23.5	22,606	11.8	1
2. North Carolina	16,897	9.2	+ 1.5	16,653	8.7	2
3. South Carolina	11,090	6.1	+ 4.7	10,596	5.5	5
4. Georgia	10,160	5.5	- 11.0	11,417	5.9	3
5. California	9,706	5.3	- 9.8	10,763	5.6	4
6. Michigan	9,356	5.1	- 5.1	9,861	5.1	6
7. Alabama	8,297	4.5	- 10.1	9,227	4.8	7
8. Tennessee	6,941	3.8	- 13.6	8,031	4.2	8
8. Pennsylvania	6,639	3.6	- 6.4	7,094	3.7	9
10. Indiana	6,274	3.4	- 3.4	6,498	3.4	11

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1989	1990	% Change	1989	1990	% Change
January	15,291	13,383	- 12.5%	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	136,961	129,711	- 5.3%
September	16,519	15,892	- 3.8%	153,480	145,603	- 5.1%
October	17,719	18,081	2.0%	171,199	163,684	- 4.4%
November	15,131	14,249	- 5.8%	186,330	177,933	- 4.5%
December	11,691	10,264	- 12.2%	198,021	188,197	- 5.0%

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1989	1990	% Change	1989	1990	% Change
January	15,252	13,260	- 13.1%	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	137,052	129,724	- 5.3%
September	16,593	15,921	- 4.0%	153,645	145,645	- 5.2%
October	17,770	17,930	0.9%	171,415	163,575	- 4.6%
November	15,072	14,267	- 5.3%	186,487	177,842	- 4.6%
December	11,767	10,330	- 12.2%	198,254	188,172	- 5.1%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%	2.3%	September	420	364
October	2.1%	2.8%	October	369	515
November	2.8%	3.5%	November	428	497
December	3.0%	4.2%	December	352	431

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	38	12	- 68.4%	462	287	- 37.9%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	734	621	- 15.4%	14,364	12,504	- 12.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**772**	**633**	**- 18.0%**	**14,826**	**12,791**	**- 13.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,260	1,199	- 4.8%	26,468	24,958	- 5.7%
Michigan *	*	*	---	*	*	---
Ohio	158	157	- 0.6%	3,279	3,052	- 6.9%
Wisconsin	188	169	- 10.1%	2,981	3,233	8.5%
Total	**1,606**	**1,525**	**- 5.0%**	**32,728**	**31,243**	**- 4.5%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	89	78	- 12.4%	1,823	1,632	- 10.5%
Minnesota	84	110	31.0%	2,048	2,077	1.4%
Missouri *	*	*	---	*	*	---
Nebraska	123	132	7.3%	2,176	2,344	7.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**296**	**320**	**8.1%**	**6,047**	**6,053**	**0.1%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,364	799	- 41.4%	18,783	14,048	- 25.2%
Georgia	1,694	1,159	- 31.6%	27,638	25,781	- 6.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,085	1,094	0.8%	18,713	18,820	0.6%
South Carolina *	*	*	---	*	*	---
Virginia	130	142	9.2%	3,588	3,595	0.2%
West Virginia *	*	*	---	*	*	---
Total	**4,273**	**3,194**	**- 25.3%**	**68,722**	**62,244**	**- 9.4%**
South Central						
Alabama	1,044	1,008	- 3.4%	19,042	18,307	- 3.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	352	343	- 2.6%	5,652	6,157	8.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	691	793	14.8%	13,395	13,851	3.4%
Texas	314	304	- 3.2%	4,270	4,658	9.1%
Total	**2,401**	**2,448**	**2.0%**	**42,359**	**42,973**	**1.4%**

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	215	157	- 27.0%	3,074	3,005	- 2.2%
Colorado *	*	*	---	*	*	---
Idaho	214	259	21.0%	2,962	3,281	10.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**429**	**416**	**- 3.0%**	**6,036**	**6,286**	**4.1%**
Pacific						
Alaska *	*	*	---	*	*	---
California	939	700	- 25.5%	12,042	11,178	- 7.2%
Hawaii *	*	*	---	*	*	---
Oregon	563	604	7.3%	7,417	8,264	11.4%
Washington	98	114	16.3%	1,375	1,814	31.9%
Total	**1,600**	**1,418**	**- 11.4%**	**20,834**	**21,256**	**2.0%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	314	310	- 1.3%	6,469	5,351	- 17.3%
Total Production	**11,691**	**10,264**	**- 12.2%**	**198,021**	**188,197**	**- 5.0%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	12	2	- 83.3%	170	118	- 30.6%
Maine	103	73	- 29.1%	2,281	1,901	- 16.7%
Massachusetts	22	4	- 81.8%	390	198	- 49.2%
New Hampshire	44	16	- 63.6%	974	474	- 51.3%
New Jersey	35	14	- 60.0%	704	362	- 48.6%
New York	309	280	- 9.4%	6,988	5,998	- 14.2%
Pennsylvania	358	374	4.5%	7,094	6,639	- 6.4%
Rhode Island	4	3	- 25.0%	83	62	- 25.3%
Vermont	31	13	- 58.1%	615	490	- 20.3%
Total	**918**	**779**	**- 15.1%**	**19,299**	**16,242**	**- 15.8%**
East North Central						
Illinois	162	133	- 17.9%	3,071	2,856	- 7.0%
Indiana	316	276	- 12.7%	6,498	6,274	- 3.4%
Michigan	433	442	2.1%	9,861	9,356	- 5.1%
Ohio	281	307	9.3%	6,454	6,048	- 6.3%
Wisconsin	129	135	4.7%	2,583	2,766	7.1%
Total	**1,321**	**1,293**	**- 2.1%**	**28,467**	**27,300**	**- 4.1%**
West North Central						
Iowa	90	91	1.1%	1,292	1,588	22.9%
Kansas	83	73	- 12.0%	1,425	1,266	- 11.2%
Minnesota	84	66	- 21.4%	1,798	1,615	- 10.2%
Missouri	203	190	- 6.4%	3,829	3,965	3.6%
Nebraska	25	20	- 20.0%	491	536	9.2%
North Dakota	8	8	0.0%	143	166	16.1%
South Dakota	25	46	84.0%	648	714	10.2%
Total	**518**	**494**	**- 4.6%**	**9,626**	**9,850**	**2.3%**
South Atlantic						
Delaware	85	69	- 18.8%	1,537	1,311	- 14.7%
Florida	1,628	1,022	- 37.2%	22,606	17,297	- 23.5%
Georgia	510	419	- 17.8%	11,417	10,160	- 11.0%
Maryland	57	51	- 10.5%	1,105	957	- 13.4%
North Carolina	928	909	- 2.0%	16,653	16,897	1.5%
South Carolina	1,000	514	- 48.6%	10,596	11,090	4.7%
Virginia	216	286	32.4%	4,984	5,452	9.4%
West Virginia	92	93	1.1%	2,493	2,778	11.4%
Total	**4,516**	**3,363**	**- 25.5%**	**71,391**	**65,942**	**- 7.6%**
South Central						
Alabama	526	422	- 19.8%	9,227	8,297	- 10.1%
Arkansas	134	146	9.0%	2,803	2,557	- 8.8%
Kentucky	290	342	17.9%	5,648	6,207	9.9%
Louisiana	71	107	50.7%	1,134	1,460	28.7%
Mississippi	194	212	9.3%	3,510	3,733	6.4%
Oklahoma	25	44	76.0%	535	674	26.0%
Tennessee	376	358	- 4.8%	8,031	6,941	- 13.6%
Texas	275	274	- 0.4%	3,451	4,374	26.7%
Total	**1,891**	**1,905**	**0.7%**	**34,339**	**34,243**	**- 0.3%**

Mobile/Manufactured Home Shipments

	December 1989	December 1990	% Change	Year-To-Date 1989	Year-To-Date 1990	% Change
Mountain						
Arizona	231	163	- 29.4%	3,276	3,047	- 7.0%
Colorado	45	46	2.2%	549	596	8.6%
Idaho	54	75	38.9%	703	820	16.6%
Montana	24	30	25.0%	480	505	5.2%
Nevada	144	177	22.9%	2,324	2,386	2.7%
New Mexico	121	122	0.8%	1,866	1,784	- 4.4%
Utah	14	19	35.7%	247	235	- 4.9%
Wyoming	2	3	50.0%	49	46	- 6.1%
Total	**635**	**635**	**0.0%**	**9,494**	**9,419**	**- 0.8%**
Pacific						
Alaska	5	0	-100.0%	37	42	13.5%
California	846	582	- 31.2%	10,763	9,706	- 9.8%
Hawaii	1	0	-100.0%	2	6	200.0%
Oregon	323	382	18.3%	4,387	4,905	11.8%
Washington	365	400	9.6%	4,397	5,645	28.4%
Total	**1,540**	**1,364**	**- 11.4%**	**19,586**	**20,304**	**3.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	428	497	16.1%	6,052	4,872	- 19.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**11,767**	**10,330**	**- 12.2%**	**198,254**	**188,172**	**- 5.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	87	31	118	*	*	*
Maine	1,492	409	1,901	214	73	287
Massachusetts *	125	73	198	*	*	*
New Hampshire *	284	190	474	*	*	*
New Jersey *	186	176	362	*	*	*
New York *	3,293	2,705	5,998	*	*	*
Pennsylvania	4,149	2,490	6,639	7,241	5,263	12,504
Rhode Island *	32	30	62	*	*	*
Vermont *	296	194	490	*	*	*
Total	**9,944**	**6,298**	**16,242**	**7,455**	**5,336**	**12,791**
	61.2%	**38.8%**	**100.0%**	**58.3%**	**41.7%**	**100.0%**
East North Central						
Illinois *	1,725	1,131	2,856	*	*	*
Indiana	3,713	2,561	6,274	14,392	10,566	24,958
Michigan *	4,434	4,922	9,356	*	*	*
Ohio	4,028	2,020	6,048	2,054	998	3,052
Wisconsin	2,325	441	2,766	2,665	568	3,233
Total	**16,225**	**11,075**	**27,300**	**19,111**	**12,132**	**31,243**
	59.4%	**40.6%**	**100.0%**	**61.2%**	**38.8%**	**100.0%**
West North Central						
Iowa *	1,190	398	1,588	*	*	*
Kansas	756	510	1,266	1,078	554	1,632
Minnesota	1,074	541	1,615	1,303	774	2,077
Missouri *	2,717	1,248	3,965	*	*	*
Nebraska	286	250	536	1,464	880	2,344
North Dakota *	68	98	166	*	*	*
South Dakota *	429	285	714	*	*	*
Total	**6,520**	**3,330**	**9,850**	**3,845**	**2,208**	**6,053**
	66.2%	**33.8%**	**100.0%**	**63.5%**	**36.5%**	**100.0%**
South Atlantic						
Delaware *	826	485	1,311	*	*	*
Florida	5,178	12,119	17,297	3,365	10,683	14,048
Georgia	4,568	5,592	10,160	12,496	13,285	25,781
Maryland *	489	468	957	*	*	*
North Carolina	11,068	5,829	16,897	12,862	5,958	18,820
South Carolina *	6,449	4,641	11,090	*	*	*
Virginia	3,506	1,946	5,452	2,970	625	3,595
West Virginia *	1,834	944	2,778	*	*	*
Total	**33,918**	**32,024**	**65,942**	**31,693**	**30,551**	**62,244**
	51.4%	**48.6%**	**100.0%**	**50.9%**	**49.1%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,331	1,966	8,297	12,678	5,629	18,307
Arkansas *	1,713	844	2,557	*	*	*
Kentucky *	4,577	1,630	6,207	*	*	*
Louisiana *	1,214	246	1,460	*	*	*
Mississippi	2,794	939	3,733	4,880	1,277	6,157
Oklahoma *	378	296	674	*	*	*
Tennessee	4,735	2,206	6,941	10,006	3,845	13,851
Texas	2,161	2,213	4,374	2,171	2,487	4,658
Total	**23,903**	**10,340**	**34,243**	**29,735**	**13,238**	**42,973**
	69.8%	**30.2%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	887	2,160	3,047	1,021	1,984	3,005
Colorado *	232	364	596	*	*	*
Idaho	148	672	820	617	2,664	3,281
Montana *	161	344	505	*	*	*
Nevada *	424	1,962	2,386	*	*	*
New Mexico *	943	841	1,784	*	*	*
Utah *	31	204	235	*	*	*
Wyoming *	15	31	46	*	*	*
Total	**2,841**	**6,578**	**9,419**	**1,638**	**4,648**	**6,286**
	30.2%	**69.8%**	**100.0%**	**26.1%**	**73.9%**	**100.0%**
Pacific						
Alaska *	25	17	42	*	*	*
California	1,069	8,637	9,706	1,259	9,919	11,178
Hawaii *	0	6	6	*	*	*
Oregon	633	4,272	4,905	1,018	7,246	8,264
Washington	605	5,040	5,645	24	1,790	1,814
Total	**2,332**	**17,972**	**20,304**	**2,301**	**18,955**	**21,256**
	11.5%	**88.5%**	**100.0%**	**10.8%**	**89.2%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	95,683	87,617	183,300	95,778	87,068	182,846
	52.2%	47.8%	100.0%	52.4%	47.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,902	1,970	4,872	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,859	2,492	5,351
Total	**98,585**	**89,587**	**188,172**	**98,637**	**89,560**	**188,197**
	52.4%	**47.6%**	**100.0%**	**52.4%**	**47.6%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,022	10.4%	1	339	6.8%	2	683	14.1%	1
North Carolina	909	9.2%	2	617	12.4%	1	292	6.0%	5
California	582	5.9%	3	83	1.7%	20	499	10.3%	2
South Carolina	514	5.2%	4	266	5.3%	5	248	5.1%	7
Michigan	442	4.5%	5	203	4.1%	9	239	4.9%	8
Alabama	422	4.3%	6	299	6.0%	3	123	2.5%	12
Georgia	419	4.3%	7	154	3.1%	13	265	5.5%	6
Washington	400	4.1%	8	56	1.1%	26	344	7.1%	3
Oregon	382	3.9%	9	42	0.8%	31	340	7.0%	4
Pennsylvania	374	3.8%	10	252	5.1%	7	122	2.5%	13
Tennessee	358	3.6%	11	252	5.1%	6	106	2.2%	16
Kentucky	342	3.5%	12	271	5.4%	4	71	1.5%	19
Ohio	307	3.1%	13	212	4.3%	8	95	2.0%	18
Virginia	286	2.9%	14	184	3.7%	10	102	2.1%	17
New York	280	2.8%	15	145	2.9%	15	135	2.8%	10
Indiana	276	2.8%	16	156	3.1%	12	120	2.5%	14
Texas	274	2.8%	17	148	3.0%	14	126	2.6%	11
Mississippi	212	2.2%	18	159	3.2%	11	53	1.1%	24
Missouri	190	1.9%	19	136	2.7%	16	54	1.1%	23
Nevada	177	1.8%	20	16	0.3%	37	161	3.3%	9
Arizona	163	1.7%	21	51	1.0%	27	112	2.3%	15
Arkansas	146	1.5%	22	101	2.0%	18	45	0.9%	25
Wisconsin	135	1.4%	23	110	2.2%	17	25	0.5%	29
Illinois	133	1.4%	24	75	1.5%	21	58	1.2%	20
New Mexico	122	1.2%	25	64	1.3%	22	58	1.2%	21
Louisiana	107	1.1%	26	90	1.8%	19	17	0.3%	37
West Virginia	93	0.9%	27	63	1.3%	23	30	0.6%	28
Iowa	91	0.9%	28	61	1.2%	24	30	0.6%	27
Idaho	75	0.8%	29	18	0.4%	36	57	1.2%	22
Maine	73	0.7%	30	57	1.1%	25	16	0.3%	39
Kansas	73	0.7%	31	43	0.9%	30	30	0.6%	26
Delaware	69	0.7%	32	48	1.0%	28	21	0.4%	34
Minnesota	66	0.7%	33	45	0.9%	29	21	0.4%	32
Maryland	51	0.5%	34	26	0.5%	33	25	0.5%	30
Colorado	46	0.5%	35	25	0.5%	35	21	0.4%	33
South Dakota	46	0.5%	36	25	0.5%	34	21	0.4%	31
Oklahoma	44	0.4%	37	27	0.5%	32	17	0.3%	38
Montana	30	0.3%	38	12	0.2%	38	18	0.4%	36
Nebraska	20	0.2%	39	9	0.2%	39	11	0.2%	40
Utah	19	0.2%	40	0	0.0%	49	19	0.4%	35
New Hampshire	16	0.2%	41	8	0.2%	40	8	0.2%	41
New Jersey	14	0.1%	42	7	0.1%	41	7	0.1%	42
Vermont	13	0.1%	43	6	0.1%	42	7	0.1%	43
North Dakota	8	0.1%	44	5	0.1%	43	3	0.1%	44
Massachusetts	4	0.0%	45	3	0.1%	44	1	0.0%	48
Rhode Island	3	0.0%	46	2	0.0%	45	1	0.0%	47
Wyoming	3	0.0%	47	1	0.0%	47	2	0.0%	45
Connecticut	2	0.0%	48	1	0.0%	46	1	0.0%	46
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	48	0	0.0%	50
	9,833	**99.8%**		**4,973**	**99.7%**		**4,860**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1990

State	Total Shipment	% of Total:	Rank:	Single Sectn Shpmnt:	% of Total:	Rank:	Multi Sectn Shpmnt:	% of Total:	Rank
Florida	17,297	9.4%	1	5,178	5.4%	4	12,119	13.8%	1
North Carolina	16,897	9.2%	2	11,068	11.6%	1	5,829	6.7%	3
South Carolina	11,090	6.1%	3	6,449	6.7%	2	4,641	5.3%	7
Georgia	10,160	5.5%	4	4,568	4.8%	7	5,592	6.4%	4
California	9,706	5.3%	5	1,069	1.1%	25	8,637	9.9%	2
Michigan	9,356	5.1%	6	4,434	4.6%	8	4,922	5.6%	6
Alabama	8,297	4.5%	7	6,331	6.6%	3	1,966	2.2%	16
Tennessee	6,941	3.8%	8	4,735	4.9%	5	2,206	2.5%	13
Pennsylvania	6,639	3.6%	9	4,149	4.3%	9	2,490	2.8%	11
Indiana	6,274	3.4%	10	3,713	3.9%	11	2,561	2.9%	10
Kentucky	6,207	3.4%	11	4,577	4.8%	6	1,630	1.9%	19
Ohio	6,048	3.3%	12	4,028	4.2%	10	2,020	2.3%	15
New York	5,998	3.3%	13	3,293	3.4%	13	2,705	3.1%	9
Washington	5,645	3.1%	14	605	0.6%	31	5,040	5.8%	5
Virginia	5,452	3.0%	15	3,506	3.7%	12	1,946	2.2%	18
Oregon	4,905	2.7%	16	633	0.7%	30	4,272	4.9%	8
Texas	4,374	2.4%	17	2,161	2.3%	17	2,213	2.5%	12
Missouri	3,965	2.2%	18	2,717	2.8%	15	1,248	1.4%	20
Mississippi	3,733	2.0%	19	2,794	2.9%	14	939	1.1%	23
Arizona	3,047	1.7%	20	887	0.9%	27	2,160	2.5%	14
Illinois	2,856	1.6%	21	1,725	1.8%	19	1,131	1.3%	21
West Virginia	2,778	1.5%	22	1,834	1.9%	18	944	1.1%	22
Wisconsin	2,766	1.5%	23	2,325	2.4%	16	441	0.5%	31
Arkansas	2,557	1.4%	24	1,713	1.8%	20	844	1.0%	24
Nevada	2,386	1.3%	25	424	0.4%	34	1,962	2.2%	17
Maine	1,901	1.0%	26	1,492	1.6%	21	409	0.5%	32
New Mexico	1,784	1.0%	27	943	1.0%	26	841	1.0%	25
Minnesota	1,615	0.9%	28	1,074	1.1%	24	541	0.6%	27
Iowa	1,588	0.9%	29	1,190	1.2%	23	398	0.5%	33
Louisiana	1,460	0.8%	30	1,214	1.3%	22	246	0.3%	39
Delaware	1,311	0.7%	31	826	0.9%	28	485	0.6%	29
Kansas	1,266	0.7%	32	756	0.8%	29	510	0.6%	28
Maryland	957	0.5%	33	489	0.5%	32	468	0.5%	30
Idaho	820	0.4%	34	148	0.2%	42	672	0.8%	26
South Dakota	714	0.4%	35	429	0.4%	33	285	0.3%	37
Oklahoma	674	0.4%	36	378	0.4%	35	296	0.3%	36
Colorado	596	0.3%	37	232	0.2%	39	364	0.4%	34
Nebraska	536	0.3%	38	286	0.3%	37	250	0.3%	38
Montana	505	0.3%	39	161	0.2%	41	344	0.4%	35
Vermont	490	0.3%	40	296	0.3%	36	194	0.2%	41
New Hampshire	474	0.3%	41	284	0.3%	38	190	0.2%	42
New Jersey	362	0.2%	42	186	0.2%	40	176	0.2%	43
Utah	235	0.1%	43	31	0.0%	47	204	0.2%	40
Massachusetts	198	0.1%	44	125	0.1%	43	73	0.1%	45
North Dakota	166	0.1%	45	68	0.1%	45	98	0.1%	44
Connecticut	118	0.1%	46	87	0.1%	44	31	0.0%	46
Rhode Island	62	0.0%	47	32	0.0%	46	30	0.0%	48
Wyoming	46	0.0%	48	15	0.0%	49	31	0.0%	47
Alaska	42	0.0%	49	25	0.0%	48	17	0.0%	49
Hawaii	6	0.0%	50	0	0.0%	50	6	0.0%	50
183,300	**100.1%**		**95,683**	**99.7%**		**87,617**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1990

State	Total Productn	% of Total:	Rank:	Single Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Indiana	1,199	12.0%	1	673	13.3%	2	526	10.8%	5
Georgia	1,159	11.6%	2	523	10.3%	5	636	13.0%	1
North Carolina	1,094	11.0%	3	790	15.6%	1	304	6.2%	7
Alabama	1,008	10.1%	4	669	13.2%	3	339	6.9%	6
Florida	799	8.0%	5	198	3.9%	8	601	12.3%	2
Tennessee	793	8.0%	6	592	11.7%	4	201	4.1%	10
California	700	7.0%	7	101	2.0%	13	599	12.3%	3
Pennsylvania	621	6.2%	8	372	7.3%	6	249	5.1%	8
Oregon	604	6.1%	9	69	1.4%	15	535	11.0%	4
Mississippi	343	3.4%	10	275	5.4%	7	68	1.4%	14
Texas	304	3.1%	11	151	3.0%	9	153	3.1%	11
Idaho	259	2.6%	12	53	1.0%	18	206	4.2%	9
Wisconsin	169	1.7%	13	127	2.5%	10	42	0.9%	18
Arizona	157	1.6%	14	44	0.9%	19	113	2.3%	12
Ohio	157	1.6%	15	103	2.0%	12	54	1.1%	15
Virginia	142	1.4%	16	118	2.3%	11	24	0.5%	20
Nebraska	132	1.3%	17	87	1.7%	14	45	0.9%	16
Washington	114	1.1%	18	1	0.0%	21	113	2.3%	13
Minnesota	110	1.1%	19	68	1.3%	16	42	0.9%	17
Kansas	78	0.8%	20	53	1.0%	17	25	0.5%	19
Maine	12	0.1%	21	9	0.2%	20	3	0.1%	21
Nevada	*								
Louisiana	*								
Utah	*								
Iowa	*								
Rhode Island	*								
South Dakota	*								
Kentucky	*								
Massachusetts	*								
South Carolina	*								
New Mexico	*								
North Dakota	*								
New York	*								
Vermont	*								
Oklahoma	*								
Montana	*								
New Jersey	*								
Hawaii	*								
Maryland	*								
Michigan	*								
Alaska	*								
Delaware	*								
Connecticut	*								
New Hampshire	*								
Illinois	*								
Missouri	*								
Colorado	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	9,954	**99.8%**		**5,076**	**100.0%**		**4,878**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	25,781	14.1%	1	12,496	13.0%	4	13,285	15.3%	1
Indiana	24,958	13.6%	2	14,392	15.0%	1	10,566	12.1%	3
North Carolina	18,820	10.3%	3	12,862	13.4%	2	5,958	6.8%	6
Alabama	18,307	10.0%	4	12,678	13.2%	3	5,629	6.5%	7
Florida	14,048	7.7%	5	3,365	3.5%	8	10,683	12.3%	2
Tennessee	13,851	7.6%	6	10,006	10.4%	5	3,845	4.4%	9
Pennsylvania	12,504	6.8%	7	7,241	7.6%	6	5,263	6.0%	8
California	11,178	6.1%	8	1,259	1.3%	15	9,919	11.4%	4
Oregon	8,264	4.5%	9	1,018	1.1%	18	7,246	8.3%	5
Mississippi	6,157	3.4%	10	4,880	5.1%	7	1,277	1.5%	14
Texas	4,658	2.5%	11	2,171	2.3%	11	2,487	2.9%	11
Virginia	3,595	2.0%	12	2,970	3.1%	9	625	0.7%	18
Idaho	3,281	1.8%	13	617	0.6%	19	2,664	3.1%	10
Wisconsin	3,233	1.8%	14	2,665	2.8%	10	568	0.7%	19
Ohio	3,052	1.7%	15	2,054	2.1%	12	998	1.1%	15
Arizona	3,005	1.6%	16	1,021	1.1%	17	1,984	2.3%	12
Nebraska	2,344	1.3%	17	1,464	1.5%	13	880	1.0%	16
Minnesota	2,077	1.1%	18	1,303	1.4%	14	774	0.9%	17
Washington	1,814	1.0%	19	24	0.0%	21	1,790	2.1%	13
Kansas	1,632	0.9%	20	1,078	1.1%	16	554	0.6%	20
Maine	287	0.2%	21	214	0.2%	20	73	0.1%	21
Nevada	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Montana	*								
Wyoming	*								
Illinois	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	182,846	100.0%		95,778	99.8%		87,068	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1989

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	15,252	100,100	13.2	52,000	22.7
February	14,486	85,800	14.4	51,000	22.1
March	18,167	117,800	13.4	58,000	23.9
April	17,404	129,400	11.9	60,000	22.5
May	19,088	131,700	12.7	61,000	23.8
June	18,855	143,200	11.6	58,000	24.5
July	14,606	134,700	9.8	62,000	19.1
August	19,194	122,400	13.6	61,000	23.9
September	16,593	109,300	13.2	49,000	25.3
October	17,770	130,100	12.0	51,000	25.8
November	15,072	96,600	13.5	47,000	24.3
December	11,767	75,000	13.6	40,000	22.7
	198,254	**1,376,100**	**12.6**	**650,000**	**23.4**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,200*	16.0*	38,000*	32.1*
November	14,267	81,000*	15.0*	35,000*	29.0*
December	10,330	57,900*	15.1*	29,000*	26.3*
	188,172	**1,192,700***	**13.6***	**537,000***	**25.9***

*Preliminary

Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census